

CORPORATE BRIEFING SESSION FOR THE YEAR ENDED SEPTEMBER 30, 2021



- Company Brief
- **Operational Highlights**
 - Financial Highlights
 - **Future Prospects**
 - Q & A Section

Company Brief



Jauharabad Sugar Mills Limited is a Public Limited Company, and has a privilege of being one of the pioneer sugar mills of Pakistan. Initially it was setup by THAL Development Corporation of Pakistan which was later privatized and was <u>listed as on December, 1973 at Pakistan</u> <u>Stock Exchange Limited</u> The Mill has been in operation for the past 68 years.

Current sponsors acquired the Company in March 2013 by taking over the assets and liabilities, paying-off the old sponsors, injecting <u>Rs. 1</u> <u>billion as sponsors' loan (on an interest free basis)</u> and renamed the Mill as Jauharabad Sugar Mills Limited after its hometown.

This takeover enabled the Company to settle previous bank /grower/creditor debts. A <u>major Balancing, Modernization and</u> <u>Replacement of Machinery has been carried out</u> thus enabling the Company to achieve stated capacity to 7,000 TCD of its currently operating crushing line-II, in addition to non-operating crushing line -I having stated capacity to 5,500 TCD.

Company Brief



Company Name	Jauharabad Sugar Mills Limited	
Company Symbol on PSX	JSML	
Registered Office	125-B, Quaid-e-Azam Industrial Estate, Kot Lakhpat, Lahore	
Mills	Jauharabad, District Khushab	
Credit Rating by PACRA Long term/ Short term	BBB+/ A2 with Stable Outlook	
Authorized Capital	Rs. 700,000,000/-	
Paid-up Capital [September 30,2021]	Rs. 341,284,530/-	
Market Capitalization [September 30,2021]	Rs. 850,825,024/-	
Volume of Trade	8,498,500 Nos.	
Name of Holding Company	M/s Cane Processing (Pvt) Limited	
Shareholding of Associated Companies, Undertakings and Related Parties	21,725,885 Nos. [63.66%]	
NIT, Banks, Insurance Companies and Mutual Funds	1,270,467 Nos. [3.72%]	
Free Float	12,075,372 Nos. [35.38%]	
Contribution to National Exchequer	Rs. 800.38 Million in Shape of Taxes	

Operational Highlights



Descriptions	Units	FY2020/21	FY2019/20	YOY Change
Working Days	Days	124	104	19.23%
Sugar Cane Crushed	M. Tons	533,772	425,433	25.46%
Sugar Produced	M. Tons	52,925	41,150	28.61%
Sugar Recovery	Percentage	9.91	9.67	2.48%
Sugar Sold - Domestic	M. Tons	55,550	44,649	24.49%
Molasses Produced	M. Tons	22,923	20,180	13.59%
Molasses Recovery	Percentage	4.23	4.74	(10.75%)

Operational Highlights





Sugar Produced

in metric tons in 000

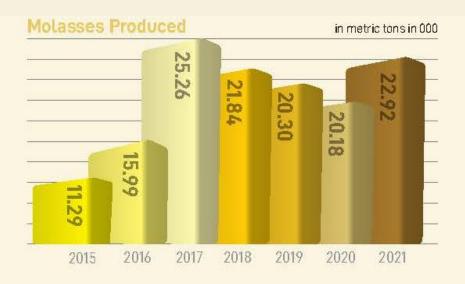






Operational Highlights











Financial Highlights



Descriptions	FY2020/21	FY2019/20	YOY Change
Sales – Net	4,924,089	3,502,836	40.57%
Cost of Sales	4,345,577	2,898,771	49.80%
Gross Profit	578,511	604,065	(3.72%)
Selling and Distribution Expenses	15,442	14,141	9.20%
Administrative and General Expenses	175,750	157,059	12.50%
Operating Profit	387,319	432,865	(10.03%)
Other Operating Income/ (Expenses)	525	(5,296)	(3.72%)
Financial Cost	219,555	231,178	(8.16%)
Profit Before Tax	168,289	196,391	(12.40%)
Taxation	66,538	(16,937)	499.29%
Profit After Tax	101,751	213,329	(50.59%)
Earnings Per Share (Rs. /Share)	2.98	6.25	(51.04%)

Financial Highlights





Future Prospects



The Company, align with its vision to improve mills efficiency, is continuously investing through its own cashflows in BMR and maintenance of mills. Under short term strategy, for next season the Company shall be focusing to achieve automation of Conti-pans, upgradation of refine batch-pans, installation of mill and falling film evaporator enabling us to have more efficient production facility. Regarding commissioning of Biomass Captive Power Plant in absence of energy purchase agreement with FESCO, envisaged under diversification strategy, the Company also intends to in line high pressure boiler and turbine for captive consumption, ultimately adding steam efficiency and saving of addition bagasse. The Company is working to explore new opportunities in regional market to utilize exportable energy towards revenue generation.

Under medium term strategy, the Company intends to install state of art distillery. Thereto, initial feasibilities are being carried out by team of professionals, identification of technology supplier is done and requisite Government approvals are being applied. The Company is committed to materialized this project at earliest.

In a long run, the management is focusing to maximize returns on shareholders' equity along with growth of the Company.

Q & A Section







Thank You